

# BRANDON PARTNERS

Corporate Training in Organizational and Political Savvy

## Consultant Bio

**D**avid E. Sander helps leaders, business owners, managers and individual contributors achieve stellar results with and through other people. Sander Executive Development's design and development service targets successful business owners who seek to capitalize on their business's best practices by establishing their own Training and Development profit center or revenue stream. David's performance design and development methodology helps owners package what they do well (their "secrets to success") in ways that others can learn and profit.

Formerly, David worked in systems and IT for consulting firms such as Arthur Anderson, Ridge Associates, and others. He has been a Master Trainer and developer for three leading international training and development firms. With Brandon Partners, he helps clients to navigate the political landscape of their organization with impact and integrity.

Sander's performance communication skills training targets corporate leaders, business owners, managers and staff who need to get better results with and through other people. He helps clients be more organizationally savvy and to improve their ability to navigate the political landscape of their organization by teaching Brandon Partners' Organizational Savvy training programs. His specialty work with issues of power and systems helps clients to understand and predict the human systems dynamics that are at play in any organization.

David brings over 20 years of experience with over 30 Fortune 500 organizations, such as Citigroup, Pfizer, and Eastman Kodak. His international work with global clients has led to working with executives in Korea, Japan, Singapore, UK, Taiwan, and Hong Kong.

David holds a B.S. degree in Operations Research and Industrial Engineering from Cornell University. He enjoys living in the Central New York Finger Lakes region outside of Syracuse with his wife, Amy, and two children, Sierra and Emil.



### DAVID SANDER, B.S.

A highly skilled applied behavioral sciences practitioner who can translate analytical and complex content into powerful accelerated, interactive learning designs.

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David brings instant credibility to the groups that he facilitates due to his rich background in systems thinking, technology, and business blended with an approachable, open posture towards his learners.

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